

2025 Consortia Pricing Guide

For fee-based Consortia RFPs, an approved Cvent status will indicate your reservation into the program. Official acceptance will not be confirmed until the Consortia invoice amount is received by Preferred Hotels & Resorts

Accounts marked with double asterisk (**) reflect last year's program pricing and details. Pricing is subject to change and is in USD unless stated otherwise.

TMC BRAND PARTNERSHIPS (Partnership agreement may be subject to change)													
Consortia Name	Participation Fee	Upgrade/Marketing Packages	Additional Transaction Fees Rate Requirements										
AMEX GBT Hotel Program (American Express)	% Discount off BAR Tier Pricing: <table border="1"> <thead> <tr> <th>ZGK & TQV</th> <th>ZGK only</th> </tr> </thead> <tbody> <tr> <td>10% \$1475</td> <td>10% \$1725</td> </tr> <tr> <td>15% \$1375</td> <td>15% \$1675</td> </tr> <tr> <td>20% \$975</td> <td>20% \$1375</td> </tr> <tr> <td>25+% \$675</td> <td>25+% \$975</td> </tr> </tbody> </table>	ZGK & TQV	ZGK only	10% \$1475	10% \$1725	15% \$1375	15% \$1675	20% \$975	20% \$1375	25+% \$675	25+% \$975	GBT SME Hotel Program: Min. 10% off BAR, breakfast and WiFi required, plus two (2) amenities + 5% add'l SME sales fee <i>TQV is the Separate Rate Access Code</i>	2.5% on transactions and \$1.75 per RN, Min. 10% off BAR, WiFi, max. 48 hour cancel, PH&R one-time \$30 service processing fee included in fee
ZGK & TQV	ZGK only												
10% \$1475	10% \$1725												
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BCD Travel Hotel Program	% Discount off BAR Tier Pricing: 10% \$2304 15% \$1825 20% \$1224 25+% \$864	BCD SME Rate Program: Free participation to BCD Travel participants. Min. 10% off BAR with at least 5% increase over BCD GHP, 10% commission, max. 48 hour cancel, WiFi, daily breakfast, fitness, early/late check-in/out <i>Separate Rate Access Code</i> Property Level Marketing Media Kit and Rate Card attached to RFP	2.5% on transactions and \$1.75 per RN, WiFi, max. 48 hour cancel, PH&R one-time \$30 service processing fee included in fee **\$500 advertising discount now included										
CWT Business Rates - CWV	\$530	CWV Amenities: Loyalty points, in-room WiFi, same-day cancellation policy, LRA, early check-in/late check-out and room upgrade upon availability on arrival	2.5% on transactions and \$1.75 per RN, min. 10% off BAR NET + 15% marketing fee, PH&R one-time \$30 service processing fee included in fee										
FCTG Global Program (Flight Centre)	% Discount off BAR Tier Pricing: 0% \$1230 5-9% \$1180 10-14% \$1130 15-19% \$1080 20%+ \$1030	Breakfast Plus SME (formerly SmartSTAY FCM): No additional fee Breakfast or F&B credit, WiFi, max. 24 hour cancel, 1 exclusive value-added amenity FCTG Discount FCA (formerly Amazing Rates): Additional 5% BAR discount than standard program - min 15% BAR <i>Separate Rate Access Codes</i>	2.5% on transactions and \$1.75 per RN, max. 48 hour cancel, PH&R one-time \$30 service processing fee included in fee										

ADDITIONAL CONSORTIA PARTNERS

Consortia Name	Participation Fee	Upgrade/Marketing Packages	Additional Transaction Fees Rate Requirements
<p>ABC Global Services (combined with CCRA)</p> <p>ABC Premier Privileges</p> <p>Luxury and Upper-Upscale Properties (no additional fees apply) <i>Also sourcing for Advantage for Virtuoso</i></p>	<p>Classic: \$1645 Silver Select: \$2645 Gold Premium: \$3645 Platinum Elite: \$4145</p> <p>Premier Privileges – Luxury & Upper-Upscale Properties ONLY: Amenities: Daily Breakfast for 2 (Cont or Full), Same-day cancel, welcome amenity (min. \$25 value), upgraded accommodations (based on availability) at check-in, early check-in or late check-out GTD</p>	<p>Directory Color Enhancement: +\$295 Directory Logo Enhancement: +\$495 Directory Banner Ad: +\$795/month Directory Skyscraper Banner Ad: + \$1295/month Geo-Targeted Featured: +\$995/quarter Request Additional Marketing</p>	<p>BAR rate parity +10% commission</p>
Above and Beyond	\$1095	NA	BAR rate parity +10% commission Invoiced by Above and Beyond
CWTSato Travel**	\$850	NA	US Federal per diem rates +10% commission
DER Consortia**	€390 (€350 hotels that participated last year)	NA	BAR rate parity +10% commission, 72 hour cancel
<p>Direct Travel Distinct Hotel Collection</p>	<p>Standard: \$1300 Advantage: \$1400 Premium: \$1600</p>	<p>Direct Value Rates: 10% off BAR and/ or 15% commission, plus two (2) added amenities - <i>Separate rate access code</i> Distinct Collection: Invite only: 4-star amenity based collection leisure/luxury RFP release Q4 2022 - <i>Separate rate access code</i> Request Additional Marketing</p>	<p>BAR rate parity +10% commission</p>
Hickory Advantage Global Stays, The Accommodation Network	<p>Gold 1-100 Rooms: \$1049 100 + Rooms: \$1299 Gold Plus 1-100 Rooms: \$1549 100 + Rooms: \$1799</p>	<p>Request Additional Marketing</p>	<p>BAR rate parity +10% commission</p>
Internova Travel Group	\$1795	Request Additional Marketing	BAR rate parity +10% commission

ADDITIONAL CONSORTIA PARTNERS

Consortia Name	Participation Fee	Upgrade/Marketing Packages	Additional Transaction Fees Rate Requirements
ITP - International Travel Partnership	1-50 Rooms: \$290 51-100 Rooms: \$335 101-150 Rooms: \$395 151-250 Rooms: \$455 251-350 Rooms: \$495 351-450 Rooms: \$545 451-650 Rooms: \$575 650+ Rooms: \$595	Enhanced Highlighted Entry: +\$180 Email Broadcast w/ Graphics: +\$330 Entry in MICE Section: \$180	BAR rate parity +10% commission
JTB	Standard \$500	RoomAdvantage: Min. 10% off BAR required + commission, WiFi and daily breakfast. Additional amenities such as parking, early/late check-in and check-out, same day cancel, upgrade on availability	Min. 10% off BAR +10% commission, max. 72 hour cancel
CTM/Radius Global Travel (CTM and Travel & Transport)	Silver: \$1795 Gold: \$2095 Premium: \$2395	NA	BAR rate parity +10% commission max. 48 hour cancel, Wifi included
Navan Lodging Collection ** (Formerly Tripactions; <i>aquired Reed & Mackay</i>)	TBA - Q3 2024	NA	
Ovation Travel Group**	Silver Marketing \$3499 Gold Marketing \$5399 Platinum Marketing \$8199	<i>Invitation only</i>	Negotiated rates + 10% commission
THOR	Premier: \$1199 Premier Plus: \$1699	GoFurther with THOR: +\$499 Request Additional Marketing	BAR rate parity +10% commission
TRAVELSAVERS	Preferred: \$900 Preferred Enhanced: \$1200	Request Additional Marketing	BAR rate parity +10% commission

FREE PROGRAMS

Consortia Name	Participation Fee	Upgrade/Marketing Packages	Additional Transaction Fees Rate Requirements
BlueTeam Dynamic **	No Charge	All properties	Min. 15% off BAR, +10% commission
DERhotel.com	No Charge	All properties	BAR rate parity, +10% commission
eHotel	No Charge	All properties	Discount off BAR, +10% commission
Omega World Travel	No Charge	All properties	BAR rate parity, +10% commission, certificate for two (2) free nights required

AMENITY BASED PROGRAMS

Consortia Name	Participation Fee	Additional Information	Additional Transaction Fees Rate Requirements
Ensemble Hotel Amenity Program	<i>Invitation Only</i> Essential \$1700 Engagement \$2500 Inclusive \$3800 Enhanced \$5800	Cruise Hotel Program available for Port City additional fee \$1500	BAR rate parity +10% commission Room upgrade, Early check in/late check out, hotel credit, daily breakfast
ALTOUR Lifestyle Program	<i>Invitation Only</i> Tier 1 \$1000: 15% Commission Tier 2 \$1500: 10% Commission		Daily breakfast for two (2), non-standard amenity valued at \$100, upgrade, early check-in, late check-out, welcome amenity
The Affluent Traveler Collection **	Preferred \$1199 Silver marketing \$2500 Gold marketing \$5500 Platinum marketing \$15000	5-star or 4-star classification properties only	One category room upgrade, based on availability, complimentary daily breakfast for two (2), WiFi, early check-in/late check-out, based on availability, welcome note from General Manager, value-added amenity of \$100 equivalent
The Luxury and Lifestyle Collection (Formerly Ultramar)	Silver \$2500 Gold \$3250 Platinum \$5000 Titanium \$8500	Curated 4- and 5-star luxury properties	BAR rate parity +10% commission and include at least one (1) value-added amenity
SELECT - Internova Travel Group RFP is not hosted in Cvent Lanyon	<i>Invitation Only</i> Pricing Varies by Property	RFP will be completed on SELECT website	Breakfast for two (2) daily, non-standard amenity valued at \$100, upgrade, early check-in, late check-out

OTA PROGRAMS

Consortia Name	Participation Fee	Documentation Requirements	Additional Transaction Fees Rate Requirements
British Airways Holidays	No Charge - <i>Invitation Only</i>	Participation deed required	Merchant dual BAR rates: 18% and 25% off BAR, NET
Delta Vacations	No Charge - <i>Invitation Only</i>	Participation deed required	Dual Rates Required: -15% BAR Net Room Only Rate + Recommended Top Tier -25% BAR Net Package Rate or Secondary Tier -20% BAR Net Package Rate
Luxury Escapes	No Charge - <i>Invitation Only</i>	Enrollment agreement required	No participation fee/ -15% off BAR Net + Breakfast + VIP Welcome Amenity + Welcome Drink on Arrival + Optional inclusion of Upgrade Subject to Availability.
Nirvana	No Charge - <i>Invitation Only</i>	Distribution agreement required	Dual rates required: 18% off BAR NET room only, 25% off BAR NET room packages
Pleasant Holidays	No Charge - <i>Invitation Only</i>	Enrollment agreement required	Dual rate options required: 18% off or 20% off BAR NET room only, 25% off BAR NET room packages
TravelPerk**	No Charge - All Properties - SME corporate travel	Enrollment agreement required	Min. 12% off BAR + 12% commission - room only, BB and non-refundable rate options, VCC required
Capital One Lifestyle	No Charge - <i>Invitation Only</i>	Participation Agreement via DocuSign Appendix Document	Dynamic BAR plus 10% commission including benefits: \$50 Hotel Experience credit, Free Wifi, Welcome Amenity, Room Upgrade, Late Check-out, VCC Payment
Capital One Premier	No Charge - <i>Invitation Only</i>	Participation Agreement via DocuSign Appendix Document	Dynamic BAR + 10% Commission, \$100 USD Value Amenity Credit, Breakfast, WiFi, Welcome Amenity, Room Upgrade, Late Check-out/Early Check-in on availability, VCC Payment
Leisure Direct	No Charge		Dual Rates Required -15 % BAR Net room only rate & -20% BAR Net room package rate. No Participation Fee.
WeChat	\$500	Schedule A Document	BAR rates Net, Program eligibility for full <i>I Prefer</i> members only. \$12 USD Booking Fee per reservation via Direct Connect channel. <i>Participation Fee Waived for Asia Pacific and Greater china properties</i>

ENTERTAINMENT PROGRAMS

Consortia Name	Participation Fee	Additional Information	Additional Transaction Fees Rate Requirements
PH&R Entertainment Rate Program - Agency/Third Party	No Charge - <i>Invitation Only</i>	Voice Channel	Dynamic rate of minimum 15% off BAR and 10% commission required.
PH&R Entertainment Rate Program - NET	No Charge - <i>Invitation Only</i>	Voice Channel	Dynamic rate of minimum 20% off BAR, net non-commissionable rates required
ALTOUR Entertainment Program	<i>Invitation Only</i> Tier 1 - No Charge Tier 2 - \$1000		Tier 1: Min. 5% off BAR, min. 15% commission Tier 2: Min. 10% off BAR, min. 15% commission
ASCOT ABOVE	<i>Invitation Only</i> Tier 1 - No Charge Tier 2 - \$500		Tier 1: Dynamic BAR Minimum 15% Commission, , Effective through 31 Dec 2025 Tier 2: Dynamic BAR Min. 10% off Commission, Effective through 31 Dec 2024
BCD Media & Entertainment	No Charge - <i>Invitation Only</i>		Min. -10% off BAR, min. 10% commission. Wi-Fi & Fitness Included, Breakfast Requested - 6:00 PM DOA Cancel
CATCH**	\$850	Group Booking Subscription	Subscription to the group booking tool - no rates quoted in the RFP

PHR DYNAMIC CHAIN PROGRAMS

Consortia Name	Participation Fee	Solicitations	Additional Transaction Fees Rate Requirements
Accenture Executive Travel Hotel Program	No Charge	LEG & L.V.X. Collection Properties invited only.	Minimum 20% off BAR LRA, Net Non Commissionable, Complimentary Wifi, I Prefer Amenities. 24 HR Cancel & Early departure fee waived desired
Ernst & Young Dynamic**	No Charge	All properties	Fixed or dynamic - Must meet EY city rate caps, 6 p.m. DOA cancel, WiFi, waived early check-out fee
JPMorgan Chase Leisure Travel Program **	No Charge		Min. 10% off BAR, non-commissionable, additional amenities recommended
McKinsey Corporate Rate Chain Agreement	No Charge	<i>Only LEG, L.V.X., LIF, BG that are I Prefer participating properties</i>	Min. 25% off BAR, non-commissionable, must meet city rate caps. 6 p.m. DOA cancel. I Prefer amenities
Microsoft Dynamic Corporate Rate Chain Program	No Charge	All properties	Min. 20% off BAR, non-commissionable, rate must be available to MS employees, customers, contractors traveling on business and/or leisure reservations. I Prefer amenities
PHR Corporate Rate Chain Agreement	No Charge	<i>Only LEG, L.V.X., LIF, BG that are I Prefer participating properties</i>	Min. 15% off BAR, non-commissionable, I Prefer amenities
PHR Dynamic Corporate Chain Discount Program	No Charge	<i>Only LEG, L.V.X., LIF, BG that are I Prefer participating properties</i>	Min. 12% off BAR, +10% commission, I Prefer amenities
PHR Travel Agent Discount Program	No Charge	NA	Min. 35% off BAR, non-commissionable
Preferred Platinum Partner	No Charge	LEG & L.V.X. and select LIF properties	BAR, +10% commission, complimentary daily breakfast for two (2), WiFi, \$100 hotel credit, personalized welcome note and amenity. Room upgrade, priority check-in and check-out (subject to availability). Rates will be audited

PHR DYNAMIC CHAIN PROGRAMS

Consortia Name	Participation Fee	Upgrade/Marketing Packages	Additional Transaction Fees Rate Requirements
Preferred Pride	\$500	All properties	BAR, +10% commission, \$50 hotel credit
Trip.biz Dynamic Chain Agreement	No Charge	All properties	Min. 12% off BAR - LRA, +10% commission. <i>I Prefer Amenities</i>
TWENTY by Preferred**	No Charge	All properties	20% off BAR, non-commissionable \$10 transaction fee per booking, bed & breakfast for all room categories. Prepayment, 72 hour cancel